



Rick Gurkin
Real Estate Broker
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Rick resides in Rocklin – just around the corner from Cambridge Estates. In 2004, Rick’s real estate firm began handling the sales and marketing for Cambridge Estates – an exciting new 184-acre community in charming Loomis - offering 65 spacious custom estate home parcels ranging in size from 2.3 acres to 6.98 acres.

After the California Department of Real Estate issued the Final Public Report for Cambridge Estates in 2005, as part of the kick-off sales launch and due to overwhelming demand for the custom estate home sites - Rick envisioned, designed and created an innovative new sales approach – an entirely Internet-based, online sealed-bid sales program. The online sealed-bid sales program was conducted for one week from the Cambridge Estates website – beginning the first week of April, 2005 and resulted in the generation of over \$10 million in bids – in one week!

As the community representative and sales manager for Cambridge Estates, Rick sold virtually every community custom home site to date. He knows the people who live in the community - as well as local builders, architects, excavators, and lenders – including the folks within Placer County government who are involved with the construction of the homes.

Having walked virtually every square foot of every custom home site in Cambridge Estates many times over the years, Rick has intimate, detailed knowledge of the unique character and aspects associated with each individual lot. No one else - including the original Developer of the community has this detailed knowledge.

Beginning in 2008, Rick relinquished his role as community sales manager at Cambridge Estates. As an independent Real Estate Broker, Rick is now solely representing interested Buyers & Sellers (both lots & homes) and will provide the utmost in knowledge, experience, dependability and trustworthiness as part of his commitment to his clients. Rick’s goal is to negotiate and obtain the absolute best purchase price possible - to the utmost satisfaction of his clients. That is his guarantee.